



General Service Administration Federal Supply Service Authorized Federal Supply Schedule Price List

# Mission Oriented Business Integrated Services (MOBIS)

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA**  $Advantage!^{\mathsf{TM}}$ , a menu-driven database system. The INTERNET address for **GSA**  $Advantage!^{\mathsf{TM}}$  is:

http://www.GSAAdvantage.gov.

**Schedule Title:** Mission Oriented Business Integrated Services (MOBIS)

Contract Number: GS-10F-0086K

**Contract Period**: January 15, 2000 – January 14, 2015 **Option Years:** January 15, 2015 -- January 14, 2020

For more information on ordering from Federal Supply Schedules click on the FSS Schedules at fss.gsa.gov.

Contractor Name: Abt Associates Inc.

**Address:** 55 Wheeler Street

Cambridge, Massachusetts 02138

**Phone Number:** 617-349-2856 **Fax Number:** 617-386-8567

Website: www.abtassociates.com



## **Customer Information**

**GSA Schedule Contract Number: GS-10F-0086K** 

**Federal Supply Schedule** 

## **Authorized Federal Supply Schedule Pricelist**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsa.gov.

Industrial Group: 874 Industrial Class: 8742 Business Size: Large

**1a.** Special Item Numbers: 874-1 (and 874-1RC) Consulting Services

**1b.** Pricing for Services – See the labor rate tables inside this brochure. This contract includes labor prices only. Other Direct Costs (ODCs) necessary to complete services will be included in proposals and may be ordered in accordance with the procedures laid out in FAR 8.4.02(f).

**2.** Maximum Order: \$1,000,000

3. Minimum Order: \$100

**4.** Geographic Coverage: Domestic and Overseas

**5.** Point(s) of Production: N/A

**6.** Discount from List Prices or Statement of Net Price: Prices shown herein are net prices; additional discounts may be applied to individual orders

- **7.** Quantity Discounts: 5% over \$100,000; 6% over \$5,000,000; additional discounts may be applied to individual orders
- **8.** Prompt Payment Terms: Net 30 days
- **9a.** Government Purchase Cards are accepted at or below the micro-purchase threshold.
- **9b.** Government Purchase Cards are accepted above the micro-purchase threshold.
- **10.** Foreign Items: None
- **11.** Time of Delivery: Negotiated on individual orders
- **12.** F.O.B. Point(s): Destination

**13a.** Ordering Address:

Abt Associates Inc. 55 Wheeler Street

Cambridge, Massachusetts 02138 Attention: Christina Anderson

(617) 349-2856 Direct; (617) 520-2967 Facsimile

Email: BDU@abtassoc.com

**13b.**Ordering procedures: For supplies and services, the ordering procedures, and information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation(FAR) 8.405-3

14. Payment Address: Abt Associates Inc., P.O. Box 84-5586, Boston, MA 02284

**15.** Warranty Provision: Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty.

**16.** Export Packing Charges: N/A

17. Terms and Conditions of Government Commercial Credit Card: N/A

**18-24** N/A

**25.** DUNS number: 04-339-7520

**26** Notification regarding registration in Central Contractor Registration (CCR) database: Currently Active



# The Abt Associates Advantage

Founded in 1965 by Dr. Clark Abt, Abt Associates has achieved an international reputation for social science research and business consulting. For over three decades, Abt Associates has kept a sharp focus on providing quantitative analyses grounded in fact-based research to clients in governments, businesses, foundations, and associations worldwide. Our work has helped to solve social and business problems and to guide policy decisions.

One of the largest for-profit government and business consulting and research firms in the country, Abt Associates Inc. has experienced considerable growth and success over the past decade. Our full-time permanent staff of over 1000 includes nationally and internationally recognized experts known for their grasp of their respective disciplines, innovative research techniques, and insightful, and often groundbreaking, analyses and recommendations. In recent years, our annual revenues have exceeded \$200 million.

Our headquarters are in Cambridge, MA. Abt Associates also has offices in Bethesda, MD, Durham, NC. These locations provide Abt Associates advantages in terms of access to extraordinary academic research capabilities, particularly in the Boston and Washington DC areas, and ensures that the our staff is readily available to federal clients located in Washington DC. Abt Associates also has more than 20 project offices in Latin America, Africa, the Middle East, Asia, and the Newly Independent States.

Abt Associates can offer federal government clients and other eligible organizations a wide range of services in consulting, facilitation, survey services, and privatization support services and documentation through the General Services Administration MOBIS Schedule.



## Special Item Number (SIN) 874-1: Consulting Services

- Program audits and evaluations
- Performance measurement systems
- Strategic planning
- Process and productivity improvement studies
- Organizational assessments
- Operation and management activities
- Facilitation services
- Meeting planning and conference management activities
- Assist in developing agendas
- Facilitate internal decision-making processes
- Conduct focus groups
- Web site development to facilitate communications within multi-organizational programs
- Audio and video recording and transcription services
- Survey Services
- Design and implementation of surveys
- Qualitative data collection
- Pilot Surveys and pretests
- Multi-stage sample design
- Data processing support, particularly software design and database administration

# **Consulting Services**

Business improvement services provided through program audits/evaluations and organizational assessments help our clients decide whether the benefits of a program outweigh the costs. We also helps managers restructure and refine programs to make them more efficient.

We develop performance measures and indicators for monitoring program activities against goals and objectives, (e.g., indicators of quality for Medicare's nursing home program). For our government clients, Abt Associates has been in the forefront of the GPRA reform providing assistance developing and implementing quality and other system process changes.

To meet both short- and long-run objectives, strategic planning is the key to organizational performance. To assist with strategic planning, a consultant must have an intimate understanding of the client organization, its goals and objectives, and its resources and constraints. We have demonstrated repeatedly that we can work closely with clients to help produce a solid strategic agenda. For example, our Public Housing Strategic Consulting practice has led our clients through a



strategic process to formulate long-term capital plans and to increase the competitiveness of their properties.

Performance measurement systems are central to implementing, monitoring, and modifying the strategic plan. Of course the foundation of a performance measurement system is to determine if organizational resources are being efficiently applied to satisfy the organization's mission. Performance measurement systems can be simple or complex. We are especially proud of the role we have played and continue to play in developing a performance measurement system, implemented by the Office of National Drug Control Policy, to monitor the effectiveness of the government's anti-drug efforts.

## **Facilitation Services**

As part of our work with public agencies, we implement many problem-solving techniques in order to assist our clients in addressing issues relating to the improvement of management, organizational and business delivery issues. We frequently facilitate group meetings of essential stakeholders and/or agency staff. In our Public Housing Strategic Consulting practice, we have routinely been asked to organize and facilitate Community Task Forces. In this politically charged setting, we take an active part in the meetings, helping the group to establish an agenda, identify both common ground and differences of opinion, and find a balance among competing priorities. In other cases, our role has been to facilitate internal decision-making processes.

Our staff is also accomplished at facilitating focus group meetings, where the goal is to stimulate an in-depth discussion of an issue and collect information about participants' views. In recent years, we have led focus group discussions of groups of mortgage lenders, realtors, landlords, housing counselors, borrowers under HUD's Home Equity Conversion Mortgage program, chief financial officers of hospitals, public housing residents, participants in welfare-to-work programs, stakeholders in U.S. Environmental Protection Agency regulations, and individuals at high risk of contracting HIV/AIDS, to name a few.

Our approach to focus group facilitation typically entails videotaping and/or audiotaping the session. Depending on the needs of the client, a verbatim transcription may be prepared. In all cases, a written summary of the proceedings is produced.

In order to facilitate communications within multi-organizational programs, we have assisted in or created Internet web sites for federal agencies. For example, Abt Associates has created a web site for the Office of Juvenile Justice and Delinquency Prevention to facilitate its implementation of a Performance-based Standard model to the juvenile confinement field. This model faced serious logistical problems of collecting large amounts of data from thirty facilities with widely divergent technical capacities and data storage methods. Abt Associates' solution was a web-based data collection and reporting tool.



# **Survey Services**

As one of the country's largest social science research firms, Abt Associates has a constant requirement for high-quality survey research work. To meet this need, we have assembled a professional staff who have conducted virtually every type of data collection effort. Abt has numerous surveys underway at any given time. In addition to the core staff of survey professionals, the company also employs a large group of highly trained and experienced, flexible, part-time staff who are available for intensive periods of mailing, telephone interviewing, follow-up, data preparation, and data entry. We can expand our staff as necessary for rapid startup of survey efforts and quick turnaround on survey tasks.

Our general approach for the design and implementation of surveys and other data collection activities is provided by the Total Survey Design or Total Survey Error (TSE) model. In this model, survey error stemming from all possible sources, including sampling error, coverage error, nonresponse error, and measurement error, are evaluated in terms of their respective contributions to overall survey error. This process permits identification of the most cost-effective methods for implementing a specific survey design. Our approach to planning and monitoring data collection projects draws on principles of Total Quality Management.

The Abt Associates statistical group has extensive experience drawing samples of all types, and calculating variances for complex stratified, unequal probability, multi-stage sample designs. Our staff has designed sampling plans for hundreds of studies ranging from simple random samples to the most complex stratified, unequal probability, multi stage sample. They have pioneered sampling techniques through their work on studies such as the National Immunization Survey, where they devised adjustments to weights applied to the survey data to account for the differential characteristics of non-telephone households.

Abt is committed to a process of continuous quality improvement where critical aspects of survey design are routinely monitored against performance standards identified in the survey design. Performance monitoring occurs at the process level, e.g., aggregate locating rates, case or item response rates, as well as at the level of individual staff, e.g., locators or interviewers. Substandard performance is identified and corrected quickly before it affects the outcome of the survey. Performance that is above standard may suggest efficiencies that can be applied more generally, resulting in more appropriate resource allocation to improve quality, costs, or timeliness.

Abt Associate's standard approach to assessing the reliability and validity of data is to produce a validation questionnaire consisting of a subset of easy to recall questions that is administered to a subset of survey respondents. Validation questions may include simple questions from the survey instrument (such as the respondent's birth date) or questions about the interviewer's behavior (such as the location of the interview or whether or not the interviewer used a computer). The purpose of the validation questionnaire is not to challenge the survey responses, but rather to make sure that the interview was conducted in the same manner reported by the interviewer.



Continuous monitoring of the progress of data collection is essential to the overall success of any study. Detailed progress reports typically include a description of the activities occurring during the reporting period, issues that arose and solutions of those issues, and the activities planned for the ensuing reporting period. As such, these reports enable our clients and Abt to monitor project activities and plan for future tasks. In previous studies with federal agencies, Abt has produced monthly reports that include both tables and text -- both descriptions of tasks and data on the progress of those tasks.





# **Labor Category Descriptions**

Summary Description for Labor Category (Service Contract Act Equivalent Title)	Required Education and Experience				
Principal Associate/Scientist	MA/MBA plus a minimum of 15+ years of related experience or				
Serve as a sales leader who takes responsibility for generating and managing a multi-million dollar revenue base annually. Direct proposal efforts, conduct sales briefings, and manages client relation/development activities. Maintains excellent business development	PhD plus a minimum of 10-15 years related experience or equivalent.				
relationships and be regarded within targeted markets as an industry expert. Oversee the planning, design and implementation of project protocols and procedures. Serve as the primary client contact. Delegate the work of translating client needs and/or objectives into specific deliverables in a timely and cost efficient manner. Principal Scientists serve as a principal leader in business development in the areas of technical competence. Serve as the architect of the technical approach on the Company's most important winning proposals. Design studies through scientific leadership, technical and/or substantive expertise that address the clients needs. Methods and reputation should attract business. Principal Associates/Scientists capably present and speak at client and professional meetings.	Highest level of proven technical expertise and sought out as an expert within and outside the company. Requires significant experience in business development and client relationship management. Supervisory/staff development proposal development skills also required.				
Assume lead role in the development of new business. Direct and manage the planning, design and implementation of project protocols and procedures. Serve as the primary client contact and translate client needs and/or objectives into specific deliverables in a timely and cost efficient manner. Ensure that all research projects are conducted with sound methods and techniques. Senior Scientist: assume lead role in the development of new business through the contribution of scientific/technical expertise. Direct and manage the planning, design and implementation of technical project protocols and procedures. Serve as the primary client contact for methodological and technical expertise and translate client needs and/or objectives into specific deliverables in a timely and cost efficient manner. Ensure that all research projects are conducted with sound methods and approaches. Senior Associates/Scientists capably present and speak at client and professional meetings.	MA/MBA plus a minimum of 13-15 years of related experience or PhD plus a minimum of 8-10 of related experience. Must have proven technical expertise. Requires experience in business development and client relationship management. Supervisory/staff development and writing skills (proposal development) also required.				



Summary Description for Labor Category (Service Contract Act Equivalent Title)	Required Education and Experience				
Associate/Scientist  Leads and coordinates complex components of large projects or series of smaller projects with responsibility for the application of advanced methods and techniques in a particular field of specialization. Assume over time responsibility for meeting substantial yearly business development goals. Assume responsibility for employing a substantial number of Analyst and Research Assistants. Scientists lead and coordinate particularly complex scientific/technical components of large projects or series of smaller projects with responsibility for the application of advanced methods and techniques in a particular field of specialization.	MA/MBA plus a minimum of 7-10 years of related experience or PhD plus a minimum of 4-6 of related experience. Must have proven technical expertise, experience in business development, client relationship management and supervision/staff development.				
Senior Analyst  Lead project management teams and perform/manage a variety of research analysis tasks.  May provide training and technical supervision to less experienced staff. Review collected data and analyses using standard practices and techniques in the field(s) of specialization.  Devise methods and lead the design computer modeling, stimulation or simple to moderately complex forecasting using standard software packages. Apply quantitative and/or qualitative analysis techniques and methods. Independently, work on assignments that are complex under indirect supervision where there is latitude for independent action and decision-making.	BS/BA plus a minimum of 6-8 years of experience or MA/MBA plus a minimum of 3 years work experience or entry level PhD.  Demonstrated capabilities in managing project tasks and budgets.  Technical expertise and supervisory/staff development skills strongly preferred.				
Analyst Independently performs a variety of research and analysis tasks and may provide training and technical supervision to less experienced staff. Collects, compiles, validates, interprets and analyzes data and trends using standard practices and techniques in the field(s) of specialization. May perform computer modeling, simulation or simple to moderately complex forecasting using standard software packages. Applies quantitative and/or qualitative analysis techniques and methods. Works on assignments that are moderately complex under indirect supervision where there is latitude for independent action and decision-making.	BA/BS plus a minimum of 3-5 years related experience or entry-level MA/MBA. Technical and task management skills required. Writing ability.				
Research Assistant (01312 – Secretary II)  Assists experienced professionals in a variety of research and analysis tasks by collecting, compiling and checking data using standard practices and techniques in the field(s) of specialization. Under close supervision, may perform computer modeling, simulation or simple forecasting using standard software packages. Learns to apply specialized quantitative and/or qualitative analysis techniques and methods. Works on assignments that are simple to moderately complex under close supervision, implementing standard policies and procedures.	This is an entry level position requiring quantitative, writing and/or research competencies and skills. Strong academic record required.				



Summary Description for Labor Category (Service Contract Act Equivalent Title)	Required Education and Experience
Contract Administrative Assistant (01312 – Secretary II) Assignments generally involve work of a confidential nature and require a thorough knowledge of the company's practices, procedures, policies, products and programs and the practices and procedures of the contract. Perform advanced secretarial and complex administrative duties to support contracts. Compile and analyze information; prepare reports, manuals, agendas, correspondence and memoranda as required to support the contract. Follow up with other departments to ensure that requests are carried out and information is coordinated.	Advanced business school/secretarial training or equivalent.  Minimum three years prior secretarial or equivalent experience.  Requires experience on word processing and/or microcomputer operations.
Graphics Specialist (01312 – Secretary II)  Demonstrates a solid working knowledge of several PC and Macintosh application packages including word processors, spreadsheets, graphics and drawing packages. Has a familiarity with the use of hardware such as laser printers, inkjet printers and projection devices. Is competent at producing transparencies, slides, and multimedia presentations. May work with computer programmers, research assistants and analysts in specifying the formats of input for graphics presentation, and with analysts and associates in devising the most effective ways for displaying and organizing information for presentations and reports. Might work with subcontractors or service bureaus to coordinate the physical production or duplication of slides, transparencies or other media.	Typically has an undergraduate degree and at least two or more years of related work experience.
Programming Unit Manager/Lead Analyst  Manages programming/computer support for areas and/or a series of projects. Provides management and technical support to senior programmers and other research staff in support of contracts or corporate functions.  Special skills: Multiple programming languages, SAS, SPSS, Cobol, Fortran, QSL. Multiple IBM utilities, JCL, Syncsort. Multiple system platforms ex: IBM mainframe, UNIX servers and workstations, Novel files servers and PC. WindowsNT Database design and database applications (Access) CATI. Highly proficient in software packages necessary for the completion of our work. Skilled in all aspects of data processing management.	Masters degree. 10 years of experience OR the equivalent combination of education and experience.
Senior Programmer Analyst  Provides management leadership and technical support to programming staff. Works independently, under general supervision. Manages data processing tasks and staff, budgets and conducts client briefings. Works independently to design solutions to analytic or data management problems, select the most appropriate and efficient programming tool and system platform. Demonstrated ability to solve difficult technical problems and to provide	Typically has an advanced degree or equivalent experience.  Depending upon the extent of academic credentials, a minimum of six years of relevant experience is required. Highly proficient in more than one application package such as SAS, SPSS, FOXPRO, Clipper, or a CATI Scripting Tool and at least one programming language such as Cobol, C, Fortran PL/1, Pascal, or SQL Oracle.



Summary Description for Labor Category (Service Contract Act Equivalent Title)	Required Education and Experience				
technical support to other programmers.	Works on multiple system platforms.				
Programmer Analyst Provide programming and technical support to Area research and survey projects. Develop moderately complex programs that enable the control, manipulation and analysis of data.	BA/BS, typically has an undergraduate degree with a minimum of two years' experience.				
Special skills: Multiple programming languages, SAS, SPSS, Cobol, Fortran, QSL. Multiple IBM utilities, JCL, Syncsort. Multiple system platforms ex: IBM mainframe, UNIX and PC. WindowsNT. Database design and database applications (Access). CATI					
Associate Programmer Analyst Provide programming and technical support to area search and survey projects. Develop routine programs that enable the control, manipulation and analysis of data.  Special Skills: Multiple programming languages, SAS, SPSS, Cobol, Fortran, QSL, Multiple IBM utilities, JCL, Syncsort. Multiple system platforms, Ex: IBM mainframe, UNIX and PC. Window NT. Database design and database applications (Access) CATI.	BA/BA 0-1 years of experience OR the equivalent combination of education and experience.				
Unit AA (01312 – Secretary II)  Work is generally of a critical or confidential nature and requires a broad working knowledge of departmental and company practices, policies, programs and product lines. Provide specialized administrative support acting on own initiative and direction to a business unit of a non-routine, non-repetitive nature to relieve and assist executive management with complex details and advanced administrative duties. Independently investigate assigned problems and determine method of research, data and information requirements as well as analysis techniques.	Associates or two years college level instruction in business management or equivalent education/experience. Must have three to five years of specialized administrative support experience of an increasingly responsible nature.				
Senior Graphics Specialist (01312 – Secretary II)  Provides graphics and design consulting to staff, produces graphics and design work, provides advanced technical support and guidance to information specialists and others. Implements report and graphic standards of the company and provides advanced technical support and guidance to others. Possesses strong knowledge of multiple PC and MacIntosh application packages including word processing, spreadsheets, graphics, and drawing packages.  Responsible for overall management of budget for graphics unit and for cost recovery for work done on projects. Recruits, trains, and provides ongoing supervision to support staff in unit.  Negotiates with vendors and consultants for services and subcontractors or service bureaus	Bachelors degree in graphics design, computer information systems, or related field and seven years experience in the field of graphics and design, or associates degree in graphics design, computer information systems, or related field and five years experience in the field of graphics and design. Additional years experience can substitute for field of study.				



Summary Description for Labor Category (Service Contract Act Equivalent Title)	Required Education and Experience
media.	
Associate Analyst Assists experienced professionals in a variety of research and analysis tasks by independently collecting, compiling, checking and analyzing data using standard practices and techniques in the field(s) of specialization. Under direction, may perform computer modeling, simulation or simple forecasting using standard software packages. Applies specialized quantitative and/or qualitative analysis techniques and methods. Works on assignments that are simple to moderately complex under direct supervision.	BA/BS plus a minimum of 1-2 years of experience OR the equivalent combination of education and experience. Requires direct work experience and demonstrated ability to conduct research and perform quantitative analysis. Writing ability.
Senior Survey Director  Manage and direct the planning, design, and implementation of large, complex survey research projects. Manage and direct all operations of large and complex data collection efforts including budget preparation/estimation and monitoring; instrument design, preparation of training materials; data collection; data preparation and file construction. Direct complex data collection efforts that may include multi-model surveys with many inter-related instruments; different or especially difficult respondent population; complicated sampling algorithms; and/or strata and overlapping or interlocking waves of data collection. Responsible for quality control for the entire data collection and processing effort. Responsible for adherence to all budgets and timelines. Mange the development of large, winning project proposals.	BA/BS with a minimum of 10 years experience in survey research, or a graduate degree with a minimum of 8 years experience OR the equivalent of education and experience. In cases of internal promotion, an exception may be made to the minimum requirements based on company needs and the proven ability of the incumbent to perform the key roles and responsibilities of this position.
Acts as the primary internal and external client interface. Responsible for maintaining current client relationships and developing new business opportunities.	



## Summary Description for Labor Category (Service Contract Act Equivalent Title)

## **Required Education and Experience**

### **Survey Director**

Manage and direct the planning, design, and implementation of small to medium sized survey research projects, or a portion of a large, complex survey research project. Manage and direct all operations of data collection efforts, which may be parts of larger evaluation projects, including budget preparation/estimation and monitoring; instruments design; preparation of training materials; data collection; data preparation and file construction. Direct complex data collection efforts that may include multi-model surveys with many inter-related instruments; different or especially difficult respondent populations; complicated sampling algorithms; and/or strata and overlapping or interlocking waves of data collection. Responsible for quality control for the entire data collection and processing effort. Responsible for adherence to all budgets and timelines. Serve as a major contributor in the development of project proposals. May manage small to medium sized project proposals. Maintain current internal and external client relationships, and assist in the development of new business opportunities.

BA/BS with a minimum of 6 years experience in survey research, or a graduate degree with a minimum of 4 years experience OR equivalent of education and experience. In cases of internal promotion, an exception may be made to the minimum requirements based on company needs and the proven ability of the incumbent to perform the key roles and responsibilities of this position.

#### **Assistant Survey Director**

Manage and direct the planning, design, and implementation of large, complex survey research projects. Manage and direct all operations of large and complex data collection efforts including budget preparation/estimation and monitoring; instrument design, preparation of training materials; data collection; data preparation and file construction. Direct complex data collection efforts that may include multi-model surveys with many inter-related instruments; different or especially difficult respondent population; complicated sampling algorithms; and/or strata and overlapping or interlocking waves of data collection. Responsible for quality control for the entire data collection and processing effort. Responsible for adherence to all budgets and timelines. Mange the development of large, winning project proposals. Acts as the primary internal and external client interface. Responsible for maintaining current client relationships and developing new business opportunities.

BA/BS with a minimum of 5 years experience in survey research, or a graduate degree with a minimum of 4 years experience OR the equivalent of education and experience. In cases of internal promotion, an exception may be made to the minimum requirements based on company needs and the proven ability of the incumbent to perform the key roles and responsibilities of this position.

## Survey Research Assistant

Assists experienced professionals in a variety of research and analysis tasks by collecting, compiling and checking data using standard practices and techniques in the field(s) of specialization. Under close supervision, may perform computer modeling, simulation or simple forecasting using standard software packages. Learns to apply specialized quantitative and/or qualitative analysis techniques and methods. Works on assignments that are simple to moderately complex under close supervision, implementing standard policies and procedures.

This is an entry level position requiring quantitative, writing and/or research competencies and skills. Strong academic record required. BA/BS degree required with 1 to 3 years experience.



Summary Description for Labor Category (Service Contract Act Equivalent Title)	Required Education and Experience				
Director of Operations  Manage and direct the planning, design, and implementation of complex survey research projects. Manage and direct all operations of large scale data collection efforts, including budget preparation/estimation and monitoring; instruments design; preparation of training materials; data collection; data preparation and file construction. Direct complex data collection efforts that may include multi-model surveys with many inter-related instruments; different or especially difficult respondent populations; complicated sampling algorithms; and/or strata and overlapping or interlocking waves of data collection. Responsible for quality control for the entire data collection and processing effort. Responsible for adherence to all budgets and timelines. Serve as a major contributor in the development of project proposals. May manage large sized project proposals. Maintain current internal and external client relationships, and assist in the development of new business opportunities.	BA/BS with a minimum of 6 years experience in survey research, or a graduate degree with a minimum of 4 years experience OR equivalent of education and experience. In cases of internal promotion, an exception may be made to the minimum requirements based on company needs and the proven ability of the incumbent to perform the key roles and responsibilities of this position.				
Survey Support Manager  Manage and oversee the day-to-day. General activities to be managed include coding, editing, key entry, and data processing operations. General management responsibilities hiring staff development budget monitoring, workflow and productivity scheduling.	BA/BS with 5 - 8 years of experience in survey research and 2 - 3 years of management experience or the equivalent combination of education and experience. In cases of internal promotion, an exception may be made to the minimum requirements based on company needs and the proven ability of the incumbent to perform the key roles and responsibilities of this position.				
Survey Support Specialist Assist with the production and preparation of data by ensuring the quality of data meets the accepted level. Serve as a lead production and preparation expert on multiple projects.  Manage quality and quantity of work across projects.	Bachelors degree required plus 0 - 5 years experience or the equivalent combination of education and experience. In cases of internal promotion, an exception may be made to the minimum requirements based on company needs and the proven ability of the incumbent to perform the key roles and responsibilities of this position.				
Survey Support Assistant (01113 – General Clerk III) Substantive knowledge varies depending on the role. Typical roles include the following: maintain text databases, conduct keyword searches and prepare reports for professional staff, serve as information resource for professional staff. Continually improves existing and new services to increase cost-effectiveness.	Bachelors or equivalent education /relevant experience and zero to three years experience, or associates degree or equivalent education/relevant experience and three to five years experience. Knowledge of administration, information services, financial management and microcomputer software business and/or graphics applications.				





# **GSA Schedule Price List -- GS-10F-0086K**

SIN 874-1 and 874-1RC Consulting Services

SIN 874-1 and 874-1RC Consulting Serv	rices									
	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20
	10/9/2009 thru	1/15/2011 thru	1/15/2012 thru	1/15/2013 thru	1/15/2014 thru	1/15/2015 thru	1/15/2016 thru	1/15/2017 thru	1/15/2018 thru	1/15/2019 thru
Labor Category Number & Title	1/14/2011	1/14/2012	1/14/2013	1/14/2014	1/14/2015	1/14/2016	1/14/2017	1/14/2018	1/14/2019	1/14/2020
Principal Associate/Scientist	\$296.47	\$306.25	\$316.36	\$326.80	\$337.58	\$348.72	\$360.23	\$372.12	\$384.40	\$397.08
Senior Associate/Scientist	\$249.90	\$258.15	\$266.67	\$275.47	\$284.56	\$293.95	\$303.65	\$313.67	\$324.02	\$334.71
Senior Survey Director	\$168.59	\$174.15	\$179.90	\$185.84	\$191.97	\$198.30	\$204.85	\$211.61	\$218.59	\$225.81
Associate	\$167.18	\$172.70	\$178.40	\$184.28	\$190.36	\$196.65	\$203.14	\$209.84	\$216.77	\$223.92
Programmer Unit							_		_	
Manager/Lead Analyst	\$152.51	\$157.54	\$162.74	\$168.11	\$173.66	\$179.39	\$185.31	\$191.43	\$197.74	\$204.27
Senior Analyst	\$129.26	\$133.53	\$137.93	\$142.48	\$147.19	\$152.04	\$157.06	\$162.24	\$167.59	\$173.12
Senior Programmer Analyst	\$120.65	\$124.63	\$128.74	\$132.99	\$137.38	\$141.92	\$146.60	\$151.44	\$156.44	\$161.60
Director of Operations	\$117.92	\$121.81	\$125.83	\$129.98	\$134.27	\$138.70	\$143.28	\$148.01	\$152.89	\$157.94
Survey Director	\$113.03	\$116.76	\$120.61	\$124.59	\$128.70	\$132.95	\$137.34	\$141.87	\$146.55	\$151.39
Programmer Analyst	\$107.56	\$111.11	\$114.78	\$118.56	\$122.48	\$126.52	\$130.70	\$135.01	\$139.46	\$144.07
Survey Support Manager	\$90.22	\$93.20	\$96.27	\$99.45	\$102.73	\$106.12	\$109.62	\$113.24	\$116.98	\$120.84
Analyst	\$89.63	\$92.59	\$95.64	\$98.80	\$102.06	\$105.43	\$108.91	\$112.50	\$116.22	\$120.05
Associate Programmer Analyst	\$84.48	\$87.27	\$90.15	\$93.12	\$96.20	\$99.37	\$102.65	\$106.04	\$109.54	\$113.15
Unit AA/Sr. Graphics Specialist*	\$81.01	\$83.68	\$86.44	\$89.30	\$92.24	\$95.29	\$98.43	\$101.68	\$105.04	\$108.50
Associate Analyst		\$80.65	\$83.31	\$86.06	\$88.90	\$91.83	\$94.86	\$98.00	\$101.23	\$104.57
Assistant Survey Director	\$76.44	\$78.96	\$81.57	\$84.26	\$87.04	\$89.91	\$92.88	\$95.95	\$99.11	\$102.38
Survey Support Specialist	\$71.61	\$73.97	\$76.41	\$78.94	\$81.54	\$84.23	\$87.01	\$89.88	\$92.85	\$95.91
Research Asst./Contract										
AA/Graphics*	\$67.21	\$69.43	\$71.72	\$74.09	\$76.53	\$79.06	\$81.67	\$84.36	\$87.15	\$90.02
Survey Research Assistant	\$62.58	\$64.65	\$66.78	\$68.98	\$71.26	\$73.61	\$76.04	\$78.55	\$81.14	\$83.82
Survey Support Assistant*	\$51.94	\$53.65	\$55.42	\$57.25	\$59.14	\$61.09	\$63.11	\$65.19	\$67.34	\$69.57

<sup>\*</sup>The Service Contract Act (SCA) is applicable to this contract and these labor categories. The prices for \* SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA Matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

Volume discount: 5% over \$100,000; 6% over \$5,000,000